

# E-Newsletter July 2011



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Personal Injury Wrongful Death Bankruptcy IRS Defense Foreclosure Defense Real Estate Short Sales Title Insurance Residential and Commercial Closings

Offices : Fort Myers, Port Charlotte, Cape Coral, and Naples

(239) 939-0900

Happy Fourth of July!

From all of us at the

Dellutri Law Group!



## Are You A Distracted Driver ?

Every year in the US, over 440,000 people are killed or injured by distracted drivers. In order to combat the growing number of Florida car accidents caused by texting, the Miami-Dade Expressway Authority has sponsored an emotional public service announcement. The powerful video is receiving national attention.

As described by the [New York Times](#), "The latest public service announcement warning against distracted driving has an interesting twist: it presupposes that people know about the dangers of multitasking behind the wheel. Instead, it illustrates the emotional toll for those who are affected by an accident caused by a person texting or talking on a phone."

According to the Miami-Dade Expressway Authority, the "Text the Last Word" campaign is designed to raise awareness of the dangers of texting and driving as well as to "inspire drivers to shift their mindsets, positively change their driving behaviors and ultimately, impact legislation and enact a law to ban texting and driving in the State of Florida."

In conjunction with the video, the campaign asks Florida drivers to make an online pledge not to text and drive. So far, over 7,500 drivers have made that pledge, and the video has been viewed almost 18,000 times.

The video is truly moving, and we invite our readers to check it out [here](#).

The [Dellutri Law Group](#) is focused on making bad situations better and putting lives back together. If you or someone you love has been seriously injured in a [Florida motor vehicle accident](#), you may be entitled to compensation.

To learn more about your legal options, [contact](#) our experienced injury attorneys for a free consultation. 239-939-0900

## Fun and Easy Recipe of the Month

### Thank You Sausage Skewers

For the full recipe please click [here](#)

Recipe provided by LaMotta's Italian Restaurant and Pizzeria



## Ribbon Cutting Ceremony

We finally had the ribbon cutting ceremony for our Cape Coral office. We just wanted to send a big thank you out to all our friends and family of the firm that came out to celebrate our new office. Feel free to stop by the Cape Coral office during business hours. This is a full service office available for all clients.

Monday – Friday

8:00 a.m. – 5:00 p.m.



## Upcoming Events

**Blood Drive– July 26th, 2011 from 9:00 am – 1:00 pm at 1436 Royal Palm Sq. Blvd, Ft. Myers FL 33919**

**Fourth of July Parade–** The Dellutri Law Group and Miss Naples USA 2012 will be in the Fourth of July Parade Monday July 4, 2011. The parade will be on Estero Blvd. in Fort Myers Beach at 10 a.m. If you would like to come out to celebrate Independence Day with us, please make sure you are over the bridge before it closes at 9:30 a.m. See you there!

## Ronald McDonald Tab Collecting

The staff at The Dellutri Law Group still collects tabs for The Ronald McDonald House. We are working on filling our third bucket with tabs. The colored tabs are used to make earrings that are sold at The Ronald McDonald House. If you would like to purchase your own pair of earrings, please visit the lobby of The Ronald McDonald House. All proceeds help the families staying at the house. Remember, if you would like to help the families at The Ronald McDonald house you can always drop off your tabs at any one of our locations in Fort Myers, Cape Coral, Port Charlotte, or Naples and we will make sure they get to The Ronald McDonald House.

## New Face of the Firm

The Dellutri Law Group would like to welcome Maria Quesada to our team. She will be working in the Bankruptcy post filing department handling Ch. 13 cases.

Our office is always growing and we try our best to keep you updated on all of our new team members. So the next time you call the office, if you are referred to one of our new team members, please give them a warm welcome. We are very happy to have them.

## Adopt A Road Update

We had another successful turnout on Sunday, June 26th for our 2nd Adopt A Road Clean up. We had a total of 15 volunteers that collected 14 bags of trash. Please join us next time on August 28th, 2011 at 8:00 a.m. We will meet at the Publix located on Six Mile Cypress Pkwy. and Daniels Pkwy. If you have any questions please call 239-939-0900, and ask for Elizabeth or Ashley S.

Stay Connected With  
Dellutri Law Group

Take A Look At Our Blogs:

[www.FloridaInjuryAndAccidentLawyerBlog.com](http://www.FloridaInjuryAndAccidentLawyerBlog.com)

[www.FloridaBankruptcyLawyerBlog.com](http://www.FloridaBankruptcyLawyerBlog.com)

[www.FloridaMortgageModificationLawyer.com](http://www.FloridaMortgageModificationLawyer.com)

[www.FairDebtCollectionPracticesActBlog.com](http://www.FairDebtCollectionPracticesActBlog.com)

[www.FairCreditReportingActBlog.com](http://www.FairCreditReportingActBlog.com)



*"Be Grateful. Be Smart. Be Clean. Be True. Be Humble. Be Positive.*

*—It's the way to BEE*

## A Note from Carmen



Many people don't know that I grew up working in the family business. No, my Mom and Dad were not lawyers, but they did own and operate a gas station in Hillside, New Jersey for many years prior to moving to Florida. What do the two have in common? More than you can imagine. I had no idea that I would grow up to become a lawyer at that time, but I have to admit that many lessons learned in that gas station still hold true today.

I can remember pumping gas for customers when I was very young. I didn't care about getting dirty or smelling like gas (my brother – well that's another story entirely) I recall checking their oil and washing their windows. I didn't care if it was pouring rain and someone asked if I could check the air in their tires - I did it. I realized as a very young person that I loved helping people. It didn't matter if I was fixing a flat tire or changing brake pads. I just knew that I would always be doing something to help others.

Although there wasn't much formal training in customer service at that time, they made it very clear to me that you took care of a client's needs before your own and that you did so with a smile. I saw my Dad take his time to deliver bad news to a customer about their car or the cost of a repair, and that taught me many things as well.

One of the most important moments for me was when the old-timers would come in and complain about the price of gas. (I remember it being 59¢ a gallon, how about you?) After they finished the same weekly tirade about how everything was better and cheaper in the past, they would ask me if I knew my Grandfather, and I would say no, I didn't get to meet him before he passed away. The immediate response was: He was a great man. He was nice and would do anything for anyone. As a kid, that was great to hear.

As I grew older and the old-timers changed, I listened to other customers talk about all of the wonderful things that my Dad did to help them out of a jam. It was really nice to hear so many people saying how great your Dad was. I cannot tell you how many times our home phone would ring on a Sunday or a holiday with someone needing help, and off my Dad and I would go. I always wanted to go. I was never sure how much my Mom liked this part of the business, but I never heard her complain about it.

The point is simple, my parents ran a small business and they had the same customer service principles. In order to provide great customer service in a larger business, you need many people helping you who believe in the exact same level of service and who have the same commitment to helping people as you do.

Watching your parents work hard is one thing. Adopting their work ethic and their customer service skills is another. Hearing how wonderful they were to their customers is a very motivating force, one that I will never forget. Working nights and weekends just comes naturally to me and to many people who I have the pleasure of working with. Working your butt off with the belief that you are helping someone create a better life for themselves and their family is what motivates me. It is why I became a lawyer. Getting to work everyday with people who believe in helping people the same way I do and are willing to work their butts off to do it is a blessing.