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HEROIC DADS WHO DIDN'T BACK DOWN

Kids often look up to their father as one of their greatest heroes. There are the long drives to sports tournaments, the late-night movies, and the sweets when Mom isn't looking. We probably all have some reason to look up to our dad as one of our biggest influences. It's Father's Day this month, a special time of year when we take a moment to think about the sacrifices the father figures in our lives have made for us. Most dads are pretty great, but some go above and beyond the fatherly call of duty. Let's take a look at some heroic dads who risked everything to keep their families safe.

BRAD LEWIS: OVER THE LEDGE

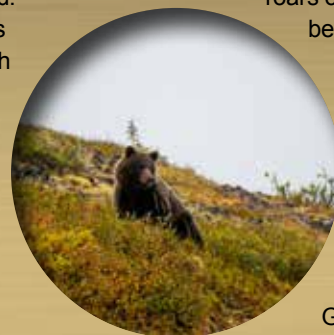
Life can change in a split second, and how you choose to react in a moment of peril can define your legacy forever. Few people know this as well as Brad Lewis. When Brad and his young son, Oscar, were deeply entrenched in an intense Nerf battle, he surely didn't think the situation would turn as dangerous as it did. When a few darts missed his father and landed on

the balcony, Oscar ran after them but soon found himself teetering on the balcony's ledge, 12 feet above the ground. Thinking fast, Brad grabbed his son just before he fell over, both taking the plunge while Brad protected his son with his own body.

Just as he'd intended, Brad absorbed most of the blow. While Oscar sustained serious wounds, his father's injuries were more severe. Brad was left fighting for his life in the ICU, with severe fractures to his skull and vertebrae. Thankfully, Brad is expected to make a full recovery and has made serious strides since the accident. He and his son will live to play another day.

GREG ALEXANDER: COULDN'T BEAR TO SEE HIS SON HURT

While camping in Great Smoky Mountains National Park in June 2015, Greg Alexander



awoke to the sound of a nightmare. The screams of his son intermingled with the roars of an unknown assailant, beckoning Greg to his son's tent. There, he found his son Gabriel being attacked by a bear. The bear had his son by the head and was dragging him away. Greg jumped on the bear's back, desperately trying to take attention away from Gabriel. Amazingly, it worked, and in the end, the bear ran away.

Gabriel was left with serious cuts to his head, but thanks to his dad's heroism, the two were able to walk away from that campsite and back to their lives together.

The important thing to remember is that you don't have to take a leap of faith or *fight a bear* to be a hero in your family's eyes. Just be yourself, show some support, and do the best you can. Happy Father's Day, everybody.

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OFF THE TELEVISION AND INTO THE COURTROOM

I absolutely love referrals. Each month we receive a number of referrals from doctors, lawyers, CPAs, and our past clients. I cannot tell you how good it makes me feel when a client tells us they were referred by a trusted referral partner. These new clients know what to expect and already know what we do, how we do it, and what they should expect from us. Sure, we go the extra mile for each and every client in every case we take, but shouldn't that be the rule and not the exception?

As I continue my journey as a lawyer, I discover more and more people who have developed a negative impression of all lawyers after hiring an attorney they saw advertise on television. I get the appeal. Snappy suits, catchy jingles, and maybe even an attractive spokesperson — it's all part of the game to get you to call their offices. Here's an idea for other lawyers: Create a customer experience so wonderful that your past clients will tell others, including their doctors, lawyers, CPAs, friends, and family members, to call you.

By depicting themselves as larger than life — they are on TV after all — the average viewer often pictures these attorneys as being in a position of influence. This is all part of the misnomer of success in this industry. And, frankly, it's leaving a lot of broken clients in its wake. Here at Dellutri Law, we will never hire songwriters to get our message across. We will never create an annoying jingle that irritates people. Instead, we measure success one client at a time by showcasing our talents.

Attorneys shouldn't be hired just because they are on television; that's a recipe for disaster. The best attorney isn't always going to be the one with the cleverest ad campaign or who advertises after your favorite soap opera. You're only going to find the right attorney by sitting down and taking the time to determine what kind of relationship you want to develop. By finding common ground, talking, and listening to each other, you both ultimately decide what you want from your case; then, and only then, will you be able to move forward to the next step. The idea that a big advertising firm will be able to offer you that peace of mind is laughable. The way we see it, if we treat you right, you'll keep us in mind down the road. If this is your only accident, even better. We intend to create a relationship and use it to better our clients' lives and get them back doing what they love most. That starts with finding a base level of trust and understanding to build on.

If you know someone who would like a copy of this newsletter, please visit this link to add them to our mailing list:

DellutriLawGroup.com/newsletter.

Our referral partners know this, and that is exactly why they refer their friends and family members to our firm.

The important thing to keep in mind when choosing a lawyer is there are different lawyers for different areas of law. If you want a jingle firm, there are a few out there. If you want a megafirm, go ahead and hire them. If you want to create a relationship with a law firm that is willing to go beyond your expectations, we are here for you. Here's the unfortunate truth: Their promises to treat you like family often fall on deaf ears behind closed doors. They overpromise and underdeliver with wide-ranging blanket statements that seem good on paper but prove to be impractical in the real world.

By the very nature of what we do, there should be no one-stop shop for every type of law. Instead, here at Dellutri Law we take the time to build relationships with our clients and stay true to our word, no matter the cost. We don't make false promises, and we don't ignore phone calls. When we say we treat you like family and offer specialized care, *we mean it*, and our testimonials verify it. We don't take every case that comes in the door. We take cases where people need our help and cannot help themselves.

When your attorney takes the time to get to know you, you gain peace of mind knowing just where we plan on taking your case. If you're involved in an accident, wouldn't you want to hear your attorney's expectations explicitly stated upfront? That's why we make time to treat your case as if it's the biggest one we've ever had. That's the difference between us and these jingle firms. At the end of the day, no matter how much manpower they have, the difference is in the nuance. We'd rather thoroughly meet your goals than acquire a dozen more clients by the time we get off the phone with you. We're not very big fans of the bait-and-switch when it comes to client care. Call us crazy. Let's face it, no one chooses to get hit by a drunk driver, but you do get to choose your attorney. If you or a loved one is injured by a drunk driver, you know whom to call.

To see what we can do for you today, give us a call at (239) 939-0900 or visit our website at DellutriLawGroup.com. Let's make great legal choices, together.

Carmen Dellutri

DO YOU KNOW WHAT TO DO

After a Slip and Fall Accident?

A slip and fall accident occurs when a person is injured in a fall after slipping or tripping due to dangerous conditions. It could be a pothole or other defect in the pavement, a slippery substance on a store floor, or loose carpeting in an office building.

Slip and fall victims can often pursue property owners for their injuries. In order to be successful, you first must be able to show that your fall was caused by a dangerous condition.

The second — and more difficult — element you must prove is that the property owner knew, or should have known, about the condition and taken steps to remedy it within a reasonable time. You may also have to prove you were using due care, i.e. paying attention to where you were going, when the fall occurred.

To help prove liability in a Fort Myers slip and fall case, it is important to take prompt action. Below are some helpful tips for what to do first.

SEEK MEDICAL ATTENTION

If you have suffered serious injuries, it is imperative to call an ambulance or seek treatment in the emergency room. This not only ensures the best chance of recovery but will also serve to document the injuries you suffered.

RECORD THE NAMES AND PHONE NUMBERS OF WITNESSES

Be sure to write down the names, phone numbers, and addresses of anyone who witnessed your fall. If the fall occurred at a business, this includes employees who witnessed the fall or any managers or supervisors who spoke to you after the fall.

TAKE PICTURES OF THE DEFECT OR CONDITION THAT CAUSED THE FALL

If your cell phone takes pictures, be sure to immediately take pictures of what caused your fall. If you don't have a camera readily available, be sure to make a written description of the defect.

RETAIN ALL RECEIPTS

Make sure to keep any documents that will show the time and date of your fall.

You know who to call if you are ever involved in a slip and fall accident.



Enjoy Your Family Time

BY TAKING A BREAK FROM YOUR PHONE

Setting some time aside to be with family is important, but it can be difficult when everyone is always on their cellphones. Constant cellphone use has become a global problem, and the habit is hard to break because we rely on mobile devices heavily for work, school, and keeping in contact with friends and family. Luckily, there are plenty of apps that can reduce how often you're on your phone and minimize distractions.

SIEMPO After you install Siempo on your phone, it will ask which apps are likely to distract you. Once you select them, the app will move those apps away from the home screen and place the important ones, such as the messaging, contacts, email, and calendar apps, on the first screen. You can also designate times for specific apps to be used throughout the day.

STAY FOCUSED Stay Focused is like Siempo, but there are some significant differences. You can set times to access certain apps and put the most distracting ones on lock. Stay Focused also has a "strict mode" that prevents you from uninstalling it, so be sure to think carefully before activating the lockdown



because you won't have access to those specific apps until the timer runs out.

FOREST In the time that Forest takes control of your device for a set time limit, the app starts growing a tree. Once the tree is fully grown, your time is up, and it joins the other trees that were grown during other breaks. If you pick up your phone and try to access an app, Forest will send you a notification asking you if you want to kill your baby tree by giving up. Who says guilt isn't a good motivator?

BESIDES APPS Aside from using these apps, silencing your phone and putting it in another room, leaving it in your car if you're out at dinner, or keeping it in your purse or back pocket during a social event can also reduce your screen time. Having your phone out of sight and out of reach will keep the temptation of pulling it out at bay.

Spending time with your family is crucial, and with these apps and tips, you'll enjoy each other's company without too many screen distractions.

ATTORNEY SPOTLIGHT: DAVID W. FINEMAN



Throughout his professional career, Dellutri Law Group attorney, David W. Fineman, has always wanted to help people. Before David, a Southwest Florida native, started practicing law, he was a deputy for the Charlotte County Sheriff's Office and an officer for Punta Gorda Police Department.

"Originally, I wanted to go into law enforcement and went to law school so I could join the FBI," David said. "But after my first year of law school, my desires changed. I wanted to use the knowledge I was acquiring in the community by practicing law in the courtroom. So, I traded in my badge and gun for a suit and pen."

About his commitment to clients, he says: "Helping people is my No. 1 pride point. When clients get to move on from bankruptcy or another situation and are in a better place, it makes everything worth it. At the end of the day, I hope I make their experience with us good during such a hard time."

No matter what, David gives his clients the best he can. And he tries to put a positive spin on every interaction. He's thorough and empathetic, and there's no better kind of person to help our clients. Now, when David isn't working with clients, he loves being on the water and taking part in the other outdoor activities Florida has to offer.



GRILLED BEEF RIBS

Inspired by Saveur Magazine



Nothing feels more paleo-appropriate than digging into a giant rack of beef ribs. This largely hands-off recipe requires plenty of hands-on eating, making you feel like one of our cave-dwelling ancestors.

Ingredients

- 1 5-lb. rack of beef ribs
- Kosher salt and black pepper, to taste

Directions

1. Heat a charcoal, wood-burning, or gas grill to medium-high. Once heated, move heat source to one side or turn off half of the burners to create an indirect heat zone.
2. Season ribs with salt and pepper and char on the hotter side of the grill, turning occasionally, for 12–15 minutes. Once charred, transfer to the other side of grill and cook until the thickest part of the rib reaches 130 F, about 2 1/2–3 hours.
3. Let meat rest for 15 minutes. If desired, serve alongside grilled veggies.

TESTIMONIAL

HEAR FROM A HAPPY CLIENT ★★★★★

"My biggest fear was getting my hopes about a settlement from BP and then not getting one. My wife and I made the claim and put it out of our minds, never counting on a positive outcome. Dave Lamprey and his associates made the claim process easy. The fee was very reasonable. My wife was very prepared

with financial info though. I recommend you consult and use the Dellutri Law Group. All Attorneys and staff there really care about the Clients and they really mean well."

—Anonymous

"Take delight in the Lord, and he will give you the desires of your heart."
—Psalm 37:4

HAVE YOU HEARD THE GOOD NEWS?